

Message Text

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51

ACTION EB-07

INFO OCT-01 EUR-12 NEA-09 ISO-00 CAB-02 CIAE-00 COME-00

DODE-00 DOTE-00 INR-07 NSAE-00 RSC-01 FAA-00 XMB-02

L-02 MC-01 TRSE-00 OES-03 EPA-01 CEQ-01 /049 W

----- 109789

R 211456Z JAN 75

FM AMEMBASSY BEIRUT

TO SECSTATE WASHDC 2446

INFO AMEMBASSY JIDDA

AMEMBASSY LONDON

AMEMBASSY PARIS

FAA BRUSSELS

LIMITED OFFICIAL USE BEIRUT 0811

DEPT PASS COMMERCE FOR COHEN; EXIMBANK FOR YOUNG

EO 11652: NA

TAGS: EAIR SA

SUBJ: CIVAIR - SAUDI REEQUIPMENT; HUGHES AIRWEST-SAUDI
AIRCRAFT LEASING AGREEMENT; CONCORDE SALES PUSH

1. ROGER TODD, LOCKHEED-CALIF SALES DIR
COVERING SAUDIA, HAS JUST RETURNED FROM JIDDA AND
INDICATES SAUDIA ORDER FOR FIFTH AND SIXTH L-1011-200
TRISTARS SHOULD BE CONSUMMATED WITHIN NEXT SEVERAL
MONTHS. VALUE OF ORDER, INCLUDING SPARES, APPROX \$65 MILLION.

2. TODD ALSO INDICATES SAUDIA HAS JUST SIGNED LEASE
AGREEMENT WITH HUGHES AIRWEST COVERING THREE FAIRCHILD
F-27A TWIN TURBOPROPS TO REPLACE SAUDIA'S FIVE REMAINING
DC-3'S ON LOW-DENSITY DOMESTIC ROUTES.

3. TODD SAYS BAC-AEROSPATIALE PRESENTLY HAS SALES
TEAM IN JIDDA ACTIVELY PUSHING SAUDIA ACQUISITION
CONCORDE SST'S. HE FURTHER INDICATES SOME SAUDIA
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EXECUTIVES EXPECT AIRLINE TO ACQUIRE ONE OR TWO CONCORDES

FOR PRESITGE REASONS, PRESUMABLY ANY
CONCORDE ACQUISITIONS WOULD NOT AFFECT THE SCOPE OR THE
PACING OF SAUDIA'S WIDEBODIED ACQUISITION PLANNING.
GODLEY

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NNN

Message Attributes

Automatic Decaptioning: X
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Current Classification: UNCLASSIFIED
Concepts: AIRCRAFT SALES, AVIATION AGREEMENTS
Control Number: n/a
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Draft Date: 21 JAN 1975
Decaption Date: 01 JAN 1960
Decaption Note:
Disposition Action: RELEASED
Disposition Approved on Date:
Disposition Authority: MorefiRH
Disposition Case Number: n/a
Disposition Comment: 25 YEAR REVIEW
Disposition Date: 28 MAY 2004
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
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Executive Order: N/A
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Review Authority: MorefiRH
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Review Content Flags:
Review Date: 17 APR 2003
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Review Exemptions: n/a
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Margaret P. Grafeld
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05 JUL 2006

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Type: TE
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